

# Resource Guide for Value-Added Agriculture

## K-State Resources

[www.k-state.edu/valueadded](http://www.k-state.edu/valueadded)

### Innovation Center

The Innovation Center works with entrepreneurs and community leaders to transform their ideas into excellent solutions for their customers and citizens.

Dr. Vincent Amanor-Boadu  
306 Waters Hall, KSU  
Manhattan, KS 66506  
(785) 532-3520  
[vincent@ksu.edu](mailto:vincent@ksu.edu)

### Value-Added Foods Lab

The Value-Added/Product Development Lab includes facilities, equipment, and instruments for bench top food product development, packaging and physical, chemical and microbiological analyses of foods.

Dr. Fadi Aramouni  
216 D Call Hall, KSU  
Manhattan, KS 66506  
(785) 532-1668  
[faramoun@ksu.edu](mailto:faramoun@ksu.edu)

### Sensory Analysis Center

The Sensory Analysis Center can assist clients with project design, testing, analysis and interpretation. The center's wide range of testing services have been performed for flavor, texture, appearance and/or feel of foods, beverages, packaging materials, ingredients, pet foods, over-the-counter pharmaceuticals, textiles and paint finishes.

Dr. Delores Chambers  
143 E Justine Hall  
Manhattan, KS 66506  
(785) 532-0162  
[delores@ksu.edu](mailto:delores@ksu.edu)

### Extrusion Center

The Extrusion Center features two state-of-the-art pilot facilities for extrusion processing research. More than 150 food, feed and industrial products have been researched, manufactured and commercially tested in these plants since 1996. Typical product applications include savory snacks, ready-to-eat breakfast cereals, pet foods and aquatic feeds.

Eric Maichel  
1980 Kimball Ave.  
Manhattan, KS 66506  
(785) 532-4802  
[emaichel@ksu.edu](mailto:emaichel@ksu.edu)

### Thermal Processing Lab

The Thermal Processing Lab's mission is to educate food processors, evaluate larger-scale food formulations and provide first-hand experience with typical processing equipment. The Thermal Processing Lab allows operators to process their products from the raw stage through to the packaged, finished stage, before making large investments.

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216 D Call Hall, KSU  
Manhattan, KS 66506  
(785) 532-1668  
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### Dairy Processing Plant

The Dairy Processing Plant is a 9,600-square-foot facility equipped to make a variety of dairy products. The dairy facility can be used for the manufacture of new products, as well as to study new ingredient functionality.

Dr. Karen Schmidt  
224 Call Hall, KSU  
Manhattan, KS 66506  
(785) 532-1216  
[kschmidt@ksu.edu](mailto:kschmidt@ksu.edu)

### Meat Science Support Program

The Meat Science Support Facility provides meat processors and entrepreneurs with an opportunity to use various aspects of a 23,000-square-foot, state-of-the-art meat science complex. The facility provides opportunities for harvest, chilling, fabrication, processing, curing, smoking, packaging, display and cooking of meats.

Dr. Elizabeth Boyle  
251 Weber Hall, KSU  
Manhattan, KS 66506  
(785) 532-1247  
[lboyle@ksu.edu](mailto:lboyle@ksu.edu)

### Farmers' Market Resources

The Horticulture Extension program offers resources to farmers' markets, and has an online directory of Kansas farmers' markets.

[www.oznet.ksu.edu/farmersmarkets](http://www.oznet.ksu.edu/farmersmarkets)  
Dr. Ted Carey  
35125 W. 135th St.  
Olathe, KS 66061  
(913) 856-2335  
[tcarey@ksu.edu](mailto:tcarey@ksu.edu)



Kansas State University  
Agricultural Experiment  
Station and Cooperative  
Extension Service

[www.oznet.ksu.edu](http://www.oznet.ksu.edu)

## Kansas Center for Sustainable Agriculture and Alternative Crops

Jana Beckman, Coordinator  
3029 Throckmorton Hall | Manhattan, KS 66506  
(785) 532-1440

[beckman@ksu.edu](mailto:beckman@ksu.edu) | [www.kansassustainableag.org](http://www.kansassustainableag.org)

## Kansas Department of Commerce

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### **From the Land of Kansas**

The From the Land of Kansas (FLOK) trademark program offers business assistance to Kansas producers, helping them make their companies viable through marketing, as well as financial assistance.

Sarah Larison  
1000 SW Jackson Street, Ste. 100  
Topeka, Kansas 66612-1354  
(785) 296-8132  
[slarison@kansascommerce.com](mailto:slarison@kansascommerce.com)

### **Marketing Programs**

**International:** Provides technical and financial assistance to agricultural producers and agribusiness companies on export processes and markets including generating and distributing trade leads, coordinating trade missions, hosting buying teams, participation in international exhibitions, technical information on shipping regulations, payment and export documentation requirements.

**Domestic:** Assists Kansas agriculture producers and companies in marketing their goods domestically. The program can source products, identify and facilitate research issues and assist with marketing alternative agriculture commodities. Companies and individuals may request technical or financial assistance for domestic marketing activities.

Becki Rhoades  
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Topeka, KS 66612-1354  
(785) 296-1847  
[brhoades@kansascommerce.com](mailto:brhoades@kansascommerce.com)

## Kansas Department of Agriculture

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### **Division of Food Safety**

The Kansas Department of Agriculture regulates the retail sale of food products. Its objective is to ensure that all foods offered for sale are safe and wholesome.

109 SW 9th St.  
Topeka, KS 66612  
(785) 296-3511  
[www.ksda.gov/food\\_safety](http://www.ksda.gov/food_safety)

### **Dairy Inspection Program**

The core function of the Dairy Inspection program is to regulate the production, transportation, processing and distribution of milk and dairy products from cow to consumer.

109 SW 9th St.  
Topeka, KS 66612  
(785) 296-3511  
[www.ksda.gov/dairy](http://www.ksda.gov/dairy)

### **Meat and Poultry Wholesalers Permit**

Farmers wholesaling or direct marketing meat and poultry products must register with KDA and submit documentation of which slaughter/processing facility is being used.

Meat and Poultry Inspection Program  
109 SW 9th, 3rd Floor  
Topeka, KS 66612-1215  
(785) 296-3511  
[www.ksda.gov/meat\\_poultry](http://www.ksda.gov/meat_poultry)

### **Kansas AgriTourism**

Combine traditional agricultural production and tourism for a unique experience called "agritourism," which allows traditional Kansas farmers to expand their business by making it a tourist destination. The [Agritourism Attraction Development Loan Program](#) is available to new and existing agritourism operations in Kansas. The office also assists agricultural entrepreneurs by providing technical assistance and information regarding business planning, technology and marketing.

Sarah Larison  
1000 SW Jackson, Ste. 100  
Topeka, KS 66612-1354  
(785) 296-8132  
[slarison@kansascommerce.com](mailto:slarison@kansascommerce.com)

### **Kansas Value-Added Center**

The Center provides technical and financial support for the creation and expansion of producer-based alliances and value-added businesses. The Center assists agricultural producers and entrepreneurs with business planning, product development, marketing and product sourcing. Financial assistance is available on a competitive basis through the [Agriculture Value Added Loan Program](#).

Lyle Peterson  
1000 SW Jackson, Ste. 100  
Topeka, KS 66612-1354  
(785) 296-6080  
[lpeterson@kansascommerce.com](mailto:lpeterson@kansascommerce.com)

### **Retail Food Inspection Program**

The Retail Food Inspection Program is responsible for food safety involving eggs and for inspections at grocery stores, restaurants in grocery stores, convenience stores, food wholesalers and warehouses, food processors and food manufacturers.

109 SW 9th St.  
Topeka, KS 66619  
(785) 296-3511  
[www.ksda.gov/food\\_safety](http://www.ksda.gov/food_safety)

### **Plant Health**

A Live Plant Dealers License is required for each location from which individuals grow or sell live plants or give live plants as a premium for promotional or advertising purposes. Live plants include any living plant, cultivated or wild, or any part thereof which can be propagated except cut flowers and greenery not used for propagation; seeds or sets of any kind; aquatic plants for use in indoor aquariums; fruits and vegetables for food or feed; and all field and forage crops.

Records Center—Plant Health  
109 SW 9th St.  
Topeka, KS 66612  
(785) 296-2263  
[www.ksda.gov/plant\\_protection/content/180](http://www.ksda.gov/plant_protection/content/180)

## **Kansas Department of Agriculture, continued**

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### **Weights and Measures**

Weights and measures inspectors test all kinds of commercial weighing and measuring devices. All commercial weighing and measuring devices must be tested annually by a licensed service company.

PO Box 19282  
Topeka, KS 66619-0282  
(785) 862-2415  
[www.ksda.gov/weights\\_measures](http://www.ksda.gov/weights_measures)

### **Agriculture Commodities Assurance Program**

Licenses and registrations are maintained for individuals selling livestock remedies, feed stuffs and pet foods.

Forbes Field, Building 282  
PO Box 19282  
Topeka, KS 66619-0282  
(785) 862-6574  
[www.ksda.gov/feed\\_seed](http://www.ksda.gov/feed_seed)

## **Other Agencies**

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### **Kansas Department of Insurance**

The Kansas Insurance Department assists in educating consumers about insurance through publishing brochures and rate guides on various types of insurance. The department also aids consumers with disputes with insurance companies.

Kansas Insurance Department  
420 SW 9th St.  
Topeka, KS 66612  
(785) 296-3071 or (800) 432-2484  
[www.ksinsurance.org](http://www.ksinsurance.org)

### **USDA Rural Development**

Provides funds to producers, producer groups, farmer or rancher cooperatives and majority-controlled producer business ventures to develop feasibility studies or business plans or to acquire working capital to operate a value-added business venture or alliance allowing the producer to better compete in domestic or international markets.

USDA - Rural Development State Office  
1303 First American Place  
Suite 100  
Topeka, KS 66604  
Phone: 785-271-2700  
[www.rurdev.usda.gov/ks](http://www.rurdev.usda.gov/ks)

### **Kansas Small Business Development Center**

The goal of KSBDC is "Growing Kansas Entrepreneurs." This is accomplished by assisting established firms, growth companies, and start-up enterprises to meet the challenges in today's evolving global marketplace.

KSBDC Lead Center - State Office  
214 S.W. Sixth Street, Suite 301  
Topeka, KS 66603-3719  
(785) 296-6514  
[www.ksbdc.biz](http://www.ksbdc.biz)

### **Agricultural Marketing Resource Center**

The Agricultural Marketing Resource Center is an electronic, national resource for producers interested in value-added agriculture.

[www.agmrc.org](http://www.agmrc.org)

### **NetWork Kansas**

NetWork Kansas promotes an entrepreneurial environment throughout the state of Kansas by establishing a central portal that connects entrepreneurs and small business owners with the right expertise, education or economic resources.

Erik Pedersen  
1845 Fairmount, Box 202  
Wichita, Kansas 67260-0202  
(316) 978-7310  
[epedersen@networkkansas.com](mailto:epedersen@networkkansas.com)  
[www.networkkansas.com](http://www.networkkansas.com)

### **Kansas Department of Health and Environment**

The KDHE inspects and issues licenses to food service establishments, including temporary food service sites.

Bureau of Consumer Health  
1000 SW Jackson, Ste. 200  
Topeka, KS 66612-1274  
(785) 296-5600  
[www.kdheks.gov/bch/index.html](http://www.kdheks.gov/bch/index.html)

### **Kansas Department of Revenue**

The Kansas Department of Revenue-Taxation Division is responsible for administration and compliance of Kansas personal and business taxes. The administration of the business taxes. The administration of the business taxes includes registration of new businesses, maintaining proper tax filings and payments and providing customer services on tax responsibilities of the business operation.

Division of Tax Operations  
Docking State Office Building  
915 SW Harrison St.  
Topeka, KS 66612-1585  
(877) 526-7738  
[www.ksrevenue.org](http://www.ksrevenue.org)

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## **Kansas State University Agricultural Experiment Station and Cooperative Extension Service, Manhattan, Kansas May 2008**

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